

MAX INTERIORS

Donovan Group NZ Ltd Case Study

Donovan Group NZ Ltd is a leader in the New Zealand building industry, and their consumer brands; Coresteel Buildings, KiwiSpanNZ and a soon-to-be-launched residential housing brand, cover the market from custom designed, large scale steel commercial buildings, through to homes, barns, sheds and garages. Their head office in Whangarei was becoming a bit cosy for the expanding team, so the decision was made to purchase a building across the road to accommodate everyone.

Kyle Donovan – Director/CEO International was already using OfficeMax for general stationery orders, when Account Manager Mike Webb suggested he look at some work they had done with other clients. Mike and Kyle visited another OfficeMax client, and while the style was quite different, Kyle could see the potential in using OfficeMax for their new office fit out. Before deciding to use OfficeMax Kyle did consider other quotes, and when comparing what businesses could provide, decided that OfficeMax had the best offering.

Once the decision was made, Mike introduced Kyle to Sam Taylor – Furniture Specialist, and enlisted the design experience of his wife Emma to help get the job completed. Together Sam and Emma designed the new space, including custom made pieces for the boardroom.



Emma says of the process with Sam:

“The building itself is quite industrial and we wanted to keep that feel and include a lot of custom made items which made things quite pricey, however Sam did a good job of finding affordable options.”

Kyle and Emma had set a budget prior to starting the process and Emma says 'We did blow our budget a bit, however Sam was really good at giving a variety of options, and that was great.'

Everything during the project was delivered on time, with minor schedule changes here and there, 'We had some custom sofas made, however we weren't quite ready for them, but nothing was ever an issue for Sam.' If Kyle or Emma had any concerns, Sam was 'Always in touch to let us know; things were never an issue for OfficeMax, they were able to work around us.'

The result is a new workspace that is modern and that the staff really like, especially their large new lunch room. 'It really helps productivity when people feel they are coming into a tidy workplace.' When staff are talking about their new space they use words like 'trendy' and 'well designed' and have even commented on the difference it makes for them to feel proud of the physical place they're working in.



Kyle says of the overall experience with OfficeMax:

"I'd be very likely to recommend OfficeMax; the work was done to a high standard of quality, with the key pieces manufactured in New Zealand. The ability to customise furniture pieces is definitely a big draw card."

**Are you looking to fit out a new workspace?
Contact us on 0800 426 473**

