

MAX INTERIORS

Tauranga City
Council Fitout

BETTER PRICE AND BETTER SERVICE

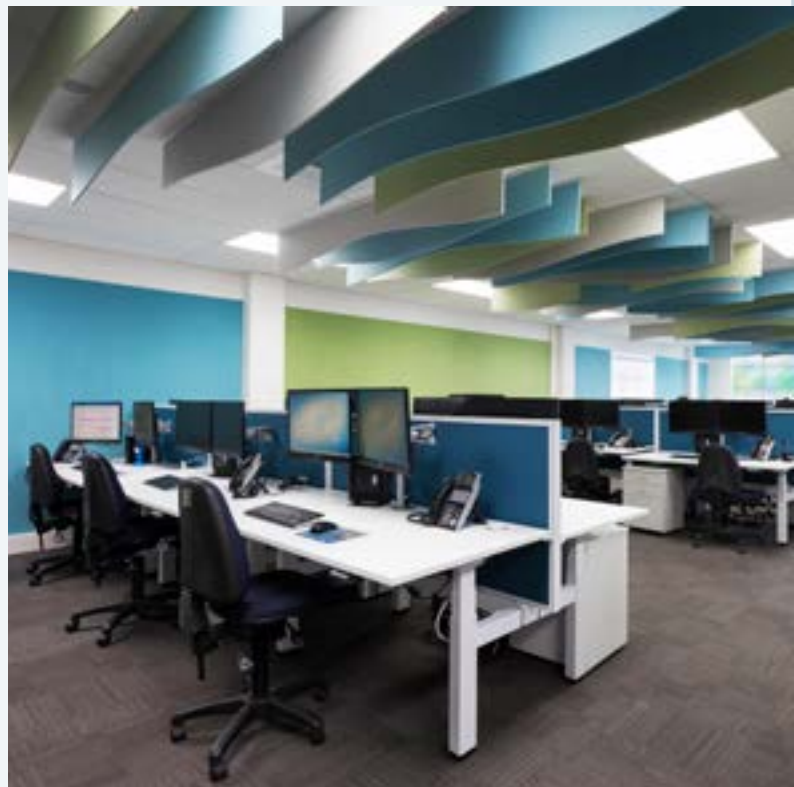
Switching to OfficeMax a no-brainer for Tauranga City Council

A better solution right
under their nose

Paul Muller is the Property Manager for Tauranga City Council (TCC), he and his team are responsible for everything from maintaining buildings to furnishing all four campuses.

Paul and his team pretty much had it covered, until mould was discovered in one of their buildings. For health and safety reasons they needed to act quickly and re-locate staff to a new unfurnished building. The urgency of the matter meant they quickly enlisted the services of an office fit-out company to help furnish their new space.

Later on, they asked OfficeMax to supply an extra desk for a new staff member –



“They were the same desks, from the same supplier, but OfficeMax were a lot cheaper. I gave them one job to do and we were quite satisfied, they seemed quite organised, so I switched over to OfficeMax”



From pens to ongoing partnership

and realised that the desks were the same as those that they had purchased from another company, expect OfficeMax was better value. The first big project was an order of 40 sit-to-stand desks and chairs for staff who were moving staff over to a new building. The OfficeMax team went to visit Paul to discuss the company's needs and he was impressed by the service. He said Juliet and Jodi made it seem so simple – making it clear on what TCC should expect, a set up plan, and a document to refer to. Paul placed an order, it was delivered on time and he says, “everything went to plan”.

“The OfficeMax installer was much faster, much more accurate, the spaces between the desktop and partitions are all the same, whereas with [the previous supplier] they all differed - it was a real mess up”. Since the start of the new partnership with OfficeMax, Paul has discovered that cheaper

20-30k savings from going above & beyond

desks and better service were only the beginning. The latest project was total floor fit out, which included 125 new desks, and fitting out the kitchen, meeting rooms and breakout areas. OfficeMax advised on what was available, what could be done with the space and what they could help source. OfficeMax came back with a set of options, all of which fit the budget, but that went “above and beyond the vision of what we

“Paul discovered that cheaper desks and better service were only the beginning”

wanted to achieve”, according to Paul. Initially Paul was planning on renting desks and got OfficeMax to advise them on furniture. Instead, the team completed a lease-vs-buy comparison, which Paul says “was quite an eye opener and very, very well done I must say”. “There was a savings over the three years of \$20-30K. That was the difference between buying vs renting, which was an eye opener to us.”

Expert advice leads to a whole new world for staff

Thanks to advice from OfficeMax, TCC staff now have an activity centre, where people can work away from their desk. Instead of sterile white walls they had previously, the space is colour-coded with partitions. Paul said the results have been fascinating to watch, with staff finding it quite refreshing.

Results

- Cost effective
- Expert advice
- Unprecedented savings
- Teamwork producing excellent results
- Boost staff morale
- Outstanding service
- Fast and efficient team
- Great feedback from visitors

“Thanks to advice from OfficeMax, TCC staff now have an activity centre, where people can work away from their desk”



Highly recommended

“It’s a huge morale booster. We have staff from other areas that come here to work now which we allow. And the kitchen is open plan and it’s really funky it’s changed whole attitude and morale of staff”.

“Rating the service – it’s very, very good. we will stick with OfficeMax as long as we can for their service – We see it as an ongoing partnership as it’s an ongoing process. They are very supportive whatever we do”.

Are you looking to modernise your workspace?
Contact us on 0800 426 473